



ECORESORT  
AND SUSTAINABLE DEVELOPMENT PROJECT



LAVIEVULINH Company  
Address: To 18 – Thi Tran Yen Binh – Huyen Yen Binh – Tinh Yen Bai – Vietnam  
Tel /fax : 04 926 2743 / 04 926 2744 – Email: [fredobinh@hn.vnn.vn](mailto:fredobinh@hn.vnn.vn)

## INTRODUCING OF THE SITE AND THE PROJECT

Yen Bai province, Yen Binh district, Vu Linh commune, Ngoi Tu village, here we are. LAVIEVULINH is located on Dao Quan Trang ethnic lands, 170km North-west of Hanoi along the Red River line, on the north bank of the Thac Ba lake, one of the biggest lakes in Vietnam.

We can access the site :

- by the road, currently it takes about 4 hours to get there. A highway between Hanoi and Lao Cai is under construction. Once achieved, Yen Bai will be only 2-hour drive from Hanoi.
- by train to the Yen Bai train station then by boat. About 5 hours in the train and 1h30 to cross the lake by boat.

We worked in partnership with the Dao Quan Trang village of Vu Linh for more than 12 years. The new project we set up together is supported by a very strong base, made of friendship and experience. In a few words, LAVIEVULINH is a sustainable development project acting in 4 fields:

→ **CULTURAL**: Inhabitants of Vu Linh commune take part directly to their province's development, while preserving and strengthening their cultural identity, the Dao Quan Trang ethnic culture.

→ **EDUCATION & SPORTS**: To be involved directly in the project and its growth, inhabitants of the commune have to get related skills. The project includes a school teaching French and English, notions of cooking, computer and hostelry management, also organizing some special classes in culture and environment.

→ **ENVIRONMENTAL**: The project wants to be an ecological model. A laboratory on the site got the mission to find the most appropriate solutions in processing waste and used water, and also in power needs and recycling.

→ **ECONOMIC**: Tourism economically supports the project. The first stage aims at offering prime quality facilities for visitors to discover our region. Benefits have to cover the school expenses. For the second stage, we plan a bigger investment to reinforce our action. The province already committed herself to support the project and the company LAVIEVULINH was born to manage it.



## WELCOME TO LAVIEVULINH

The project is in process, we aim at different steps of development on a mid-long term. So far we are in the first step, we raised a training program for 15 students, set up simple but comfortable accommodation and serve some of the best Dao traditional cuisine. Boats, bicycles and buffalo-cartings are available on site to discover the surroundings, there are also the terraces with beautiful view on the lake for those who want to relax and enjoy fresh drinks.

Prices we give below are valid for this step of development. As the site will grow, prices will also be modified.

→ **ACCOMMODATION** : At this step of the project we offer three kinds of accommodation :

- The traditional stilt house: We made 6 alcoves of 6.40 square meter each, separated by linen curtains. In every alcove there is a double mattress protected by a mosquito net and the space is large enough to add a simple mattress. One alcove can accommodate up to 3 guests, and provides a good intimacy.
- The dormitory: The dormitory is made with a bamboo structure and his roof is in palm trees leaves. Individual berths in double mosquito nets with a curtain to separate every berth.

→ **FOOD & BEVERAGES** : We serve typical Dao cuisine. Simple and tasty dishes with natural products « from the garden ». In the Dao Quan Trang way, we sit in circle on the floor to eat, with a large tray in the middle and all the dishes on. If they wish, customers can also eat at a table on the terrace or under the stilt house.

For the beverages, we have a range of drinks available: orange juice, sodas, beer, wine, water.

→ **ACTIVITIES** : Behind and around the site, plenty of small paths bordered by plam trees bring you through some wild and fairy sceneries. You can visit these surroundings by walk, bicycles and buffalo carting are available too. We offer also nice cruises on board of small traditional bamboo boats through the numerous islands and islets of the lake. Opportunity to learn how to paddle a boat and fish in the local way.

→ **PRICES** :

Current prices are as follow (we will keep you informed of any change in the future) :

→ Night + breakfast: 150.000 VND per person

→ Main meal: 90.000 VND per person

→ Boat trip on the lake: 200.000 VND / 3 persons / 1h30

